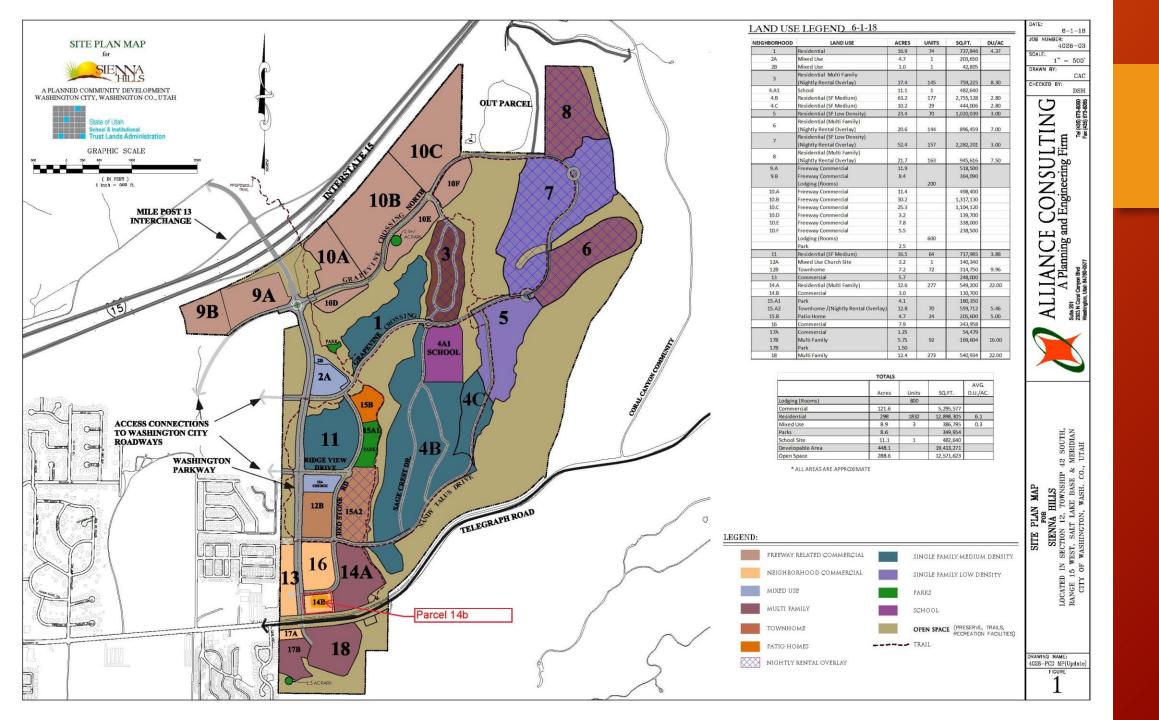
Sienna Hills Parcel 14B Sale

Board of Trustees Meeting September 20, 2018 Moab, Utah



History

- 14B is a 3.0 acre +/- neighborhood commercial parcel.
- Most previous interest in this parcel was for residential purposes which were scared off by higher commercial valuations.
- Avamere recently purchased parcel 16 from the Trust to develop a Senior independent and assisted living facility with attached memory care.
- Parcel 14B matches the current zoning of parcel 16.
- Avamere would like to acquire parcel 14B for an expansion of the adjacent product with a "cottage style" facility.

Deal Parameters

- Avamere has offered \$800,000 which equates to \$6.12 per foot.
- The last appraisal for this parcel done in November 2017 valued the parcel at \$720,000.
- Staff has requested an update on the appraisal even though it is less than one year old.
- We anticipate that the appraised value will mimic the current offer.
- We propose selling parcel 14B at the offer price or appraised value, whichever is higher.